Université Paris-Saclay

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# M1 Management des Achats et Relations Fournisseurs (MARF)

Master's degree

Specialisation Purchasing, Logistics and Production Management

Enrolment type

Contrat de professionnalisation

Formation en apprentissage

Formation continue

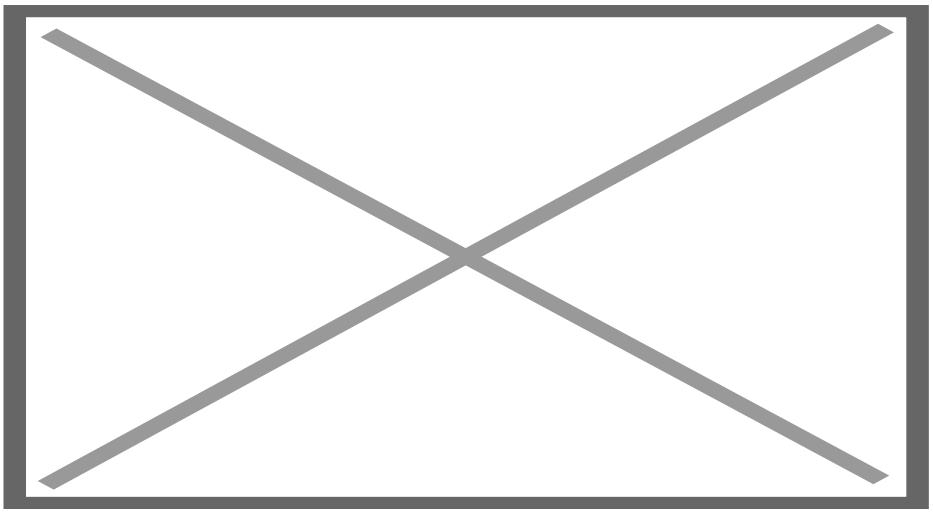
Language(s) of instruction

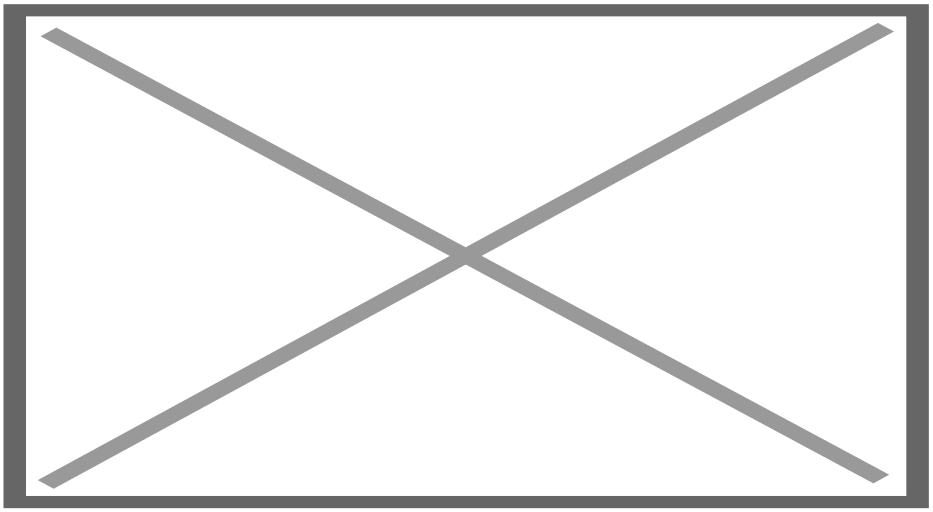
French

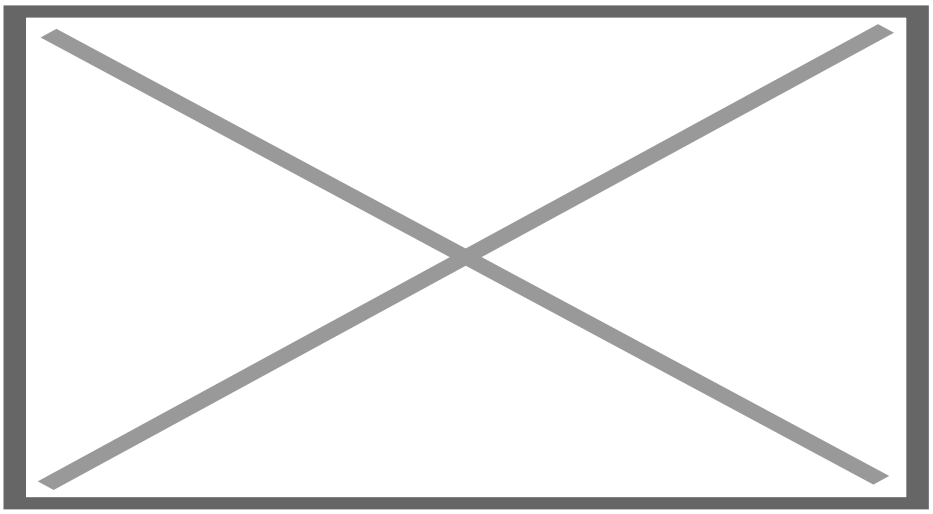
The program is organized on a work-study basis, allowing students to carry out operational assignments in the fields of purchasing management, supplier relations, quality management, and logistics, while acquiring academic and methodological knowledge.

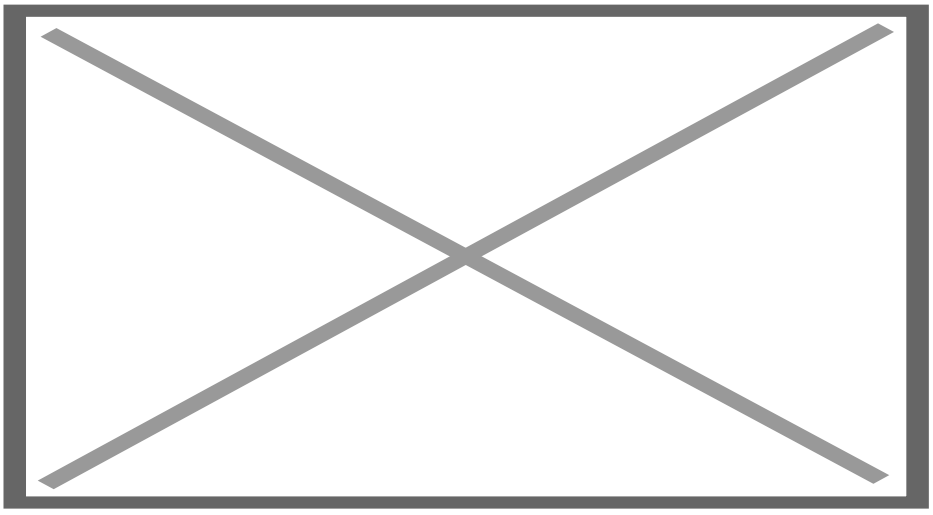
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Apply Now









# Information

- Overview
- Application requirements
- Schedule

Présentation

# Skills

- Develop a purchasing and logistics strategy in an international context: monitor the competition and regulatory environment, lead or co-lead a strategic vision for purchasing and the supply chain, set objectives and give them meaning, motivate and unite employees and partners in order to achieve objectives.
- Design and manage purchasing and supply chain management processes and tools in an international context: develop purchasing policies and practices in line with the overall strategy, allocate resources, apply and implement purchasing and supply chain management tools and processes, and manage key supply chain processes.
- Manage a profit center related to purchasing and logistics in an international context: manage a budget, monitor and measure performance, estimate financial impacts; audit, analyze, and assess risks inherent in purchasing and the supply chain.
- Select and deploy quality management approaches and tools related to the company's suppliers and external partners: define quality indicators, implement certification procedures, apply and comply with standards and rules, launch calls for tenders and select suppliers, negotiate and draw up purchasing contracts, monitor the implementation of contracts, develop a procedure for auditing suppliers and service providers.
- Leading and managing a team (organizational and human dimensions), particularly in an international context, and being able to integrate and/or drive a collective approach: setting objectives, motivating employees, advising and negotiating with employees, managing conflicts, evaluating employees, managing work organization and transformations, developing interpersonal and leadership skills, and developing one's own behavioral and professional skills.
- Define and lead a change project within an organization: develop project management plans, coordinate the implementation of project priorities, manage change, develop communication plans, lead and unite teams, manage relationships with clients.

# Objectives

The program offers three Master 2 tracks:
• “Purchasing Management and Supplier Quality” track (UVSQ, Guyancourt) with a capacity of 35 students
• International Purchasing track (Paris Saclay, Sceaux) with a capacity of 30 students
• Global Purchasing and Supply Chain Management (UEVE, Evry) with a capacity of two groups of 25 students The Master 1 program is a core curriculum common to all three tracks. However, as the program is exclusively work-study and requires signing a two-year work-study contract, it is necessary to enroll, starting in Master 1, in the institution that offers the track you plan to pursue in Master 2. It is possible to change tracks, and therefore institutions, during the program. The Master's in Production Management, Logistics, and Purchasing aims to train managers in the fields of purchasing, particularly international purchasing, supply chain management, supplier relationship management, and quality management. The Master's program thus aims to train executives capable of leading the development of international trade in goods and services within a globalized economy. In particular, the program prepares students for the now highly internationalized professions of purchasing and supply chain management and, ultimately, for managerial responsibilities within these professions. The program combines solid conceptual and academic management training with a strong professional focus, notably through a practical work-study assignment. This program, offered through an apprenticeship, is therefore intended for students who wish to take on high-level responsibilities in large private and public organizations seeking to expand internationally by taking advantage of the opportunities offered by market globalization. The program is open to students with initial training in management (bachelor's or master's degree in management or equivalent) as well as students with

backgrounds in other disciplines (science, technology, law, social sciences, linguistics, etc.) who wish to pursue careers in purchasing and supply chain management. For this highly international program, a good level of English is required, as well as the ability to take courses in foreign languages. For the “International Purchasing” track, proficiency in a second modern language (German or Spanish) is also required. The program is offered on a work-study basis and requires the signing of an apprenticeship or professional training contract for a 12-month (if entering in the second year of the master's program) or 24-month (if entering in the first year of the master's program) assignment in purchasing and/or logistics.

# Calendar

Start of programme (indicative date)
31/08/2026
End of programme (indicative date)
28/09/2027
Admission

# Admission Route

Management

# Capacity

### Available Places

30

# Target Audience and Entry Requirements

The program is open to students who meet the necessary prerequisites in management and business administration. It is aimed at students who have completed a general bachelor's degree (economics and management, applied foreign languages, economic and social administration, etc.), a professional bachelor's degree (international trade, commerce, quality, logistics, purchasing, etc.) or an equivalent qualification. As the program is work-study, applicants must also have some initial work experience (in the form of an internship or work-study assignment) and the ability to juggle academic studies and a work-study assignment.

# Période(s) de candidature

Inception Platform

From 15/01/2026 to 16/03/2026

MonMaster Platform

From February 17th to March 16th, 2026

To find out which platform you should apply through, please see the Masters' applications and enrolment page.

# Supporting documents

## Compulsory supporting documents

Copy of identity document.

Supporting documents (TOEFL, TOEIC, certificate of a teacher ...) of a level of a foreign language.

Level B1 (or equivalent) in English, ideally in the form of a test score (TOEIC, Cambridge, TOEFL, IELTS, BULATS, London Test of English, etc.), or a certificate from your English teacher or the results of a placement test.

Motivation letter.

The cover letter must clearly present the candidate's professional project.

All transcripts of the years / semesters validated since the high school diploma at the date of application.

Including grades from semester 1 of the current year (Bachelor or equivalent).

Curriculum Vitae.

## Additional supporting documents

IAE-Message Score.

TOEIC.

VAP file (obligatory for all persons requesting a valuation of the assets to enter the diploma).

Supporting documents :
- Residence permit stating the country of residence of the first country
- Or receipt of request stating the country of first asylum
- Or document from the UNHCR granting refugee status
- Or receipt of refugee status request delivered in France
- Or residence permit stating the refugee status delivered in France
- Or document stating subsidiary protection in France or abroad
- Or document stating temporary protection in France or abroad.

Programme

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class |
|---|---|---|---|---|---|---|---|---|

| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Fundamentals of management | 3 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |
| Industrial marketing and purchasing | 3 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |
| Controlling and cost analysis | 3 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |
| Quality management | 3 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | d l |
|---|---|---|---|---|---|---|---|---|---|
| Buiness law and contract management | 2 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |
| Supply and procurement management | 2 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |
| Supply chain Management and logistic | 2 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |
| Purchasing policy and strategy | 3 | Annualized | 15 | | | 5 | | | |
| Charger le détail | | | | | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | d |
|---|---|---|---|---|---|---|---|---|---|
| Customs law and customs procedures | 2 | Annualized | 15 | | | 5 | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | |
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| Charger le détail | | | | | | | | | |
| UE 11 - Management des risques à l'international | 2 | Annualisé | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |
| Geopolitics, strategy and international relations | 3 | Annualized | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |
| International Corporate Finance | 2 | Annualized | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | di le c |
|---|---|---|---|---|---|---|---|---|---|
| Business Intelligence | 2 | Annualized | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |
| AI and decision support tools | 2 | Annualized | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | dis lea co |
|---|---|---|---|---|---|---|---|---|---|
| Second foreign language or advanced English-2 | 2 | Annualized | | 14 | | | | | |
| Charger le détail | | | | | | | | | |
| Business English for Purchasing - 2 | 2 | Annualized | | 14 | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | dis lea co |
|---|---|---|---|---|---|---|---|---|---|
| Charger le détail | | | | | | | | | |
| Second langage or Advance Business English | 2 | Annualized | 14 | | | | | | |
| Charger le détail | | | | | | | | | |
| Business English for purchasing | 2 | Annualized | 14 | | | | | | |
| Charger le détail | | | | | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | |
|---|---|---|---|---|---|---|---|---|---|
| Research methodology and professionnal thesis | 10 | Annualized | 12 | 11 | | | | | |
| Charger le détail | | | | | | | | | |
| Project Management | 3 | Annualized | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |
| Negotiation practices | 2 | Annualized | 15 | 5 | | | | | |
| Charger le détail | | | | | | | | | |

| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | distan learni cours |
|---|---|---|---|---|---|---|---|---|---|
| UE libre 1 ISM-IAE | 3 | Annualisé | 21 | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 2 ISM-IAE | 3 | Annualisé | 21 | | | | | | |
| Charger le détail | | | | | | | | | |

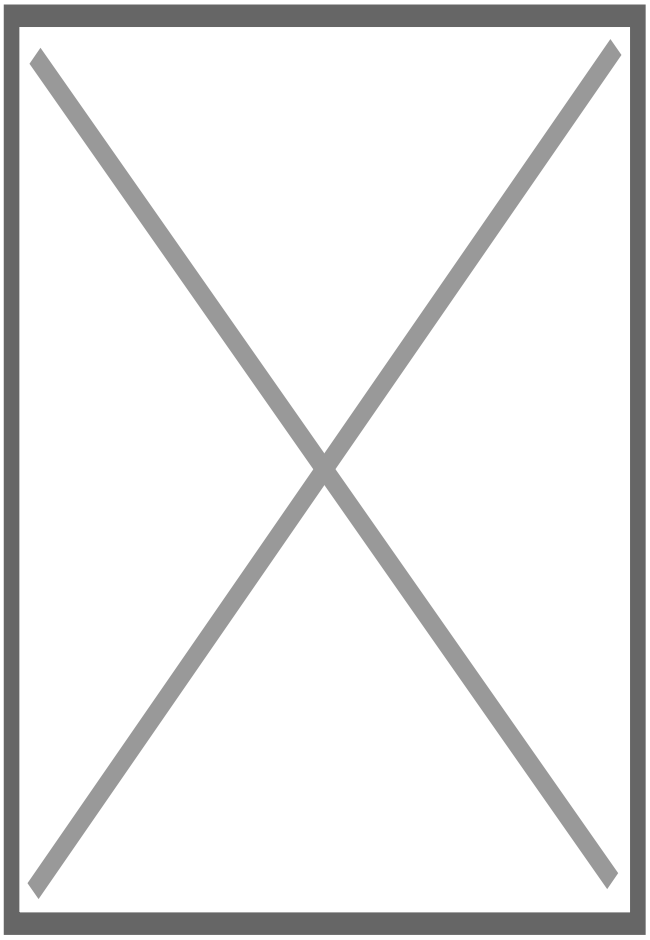
| Subjects | ECTS | Semester | Lecture | directed study | practical class | Lecture/directed study | Lecture/practical class | directed study/practical class | distan learni cours |
|---|---|---|---|---|---|---|---|---|---|
| UE libre 3 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 4 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 5 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 6 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 7 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 8 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 9 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |
| UE libre 10 ISM-IAE | 3 | Annualisé 21 | | | | | | | |
| Charger le détail | | | | | | | | | |

# Teaching Location(s)

GUYANCOURT

# Training campus

Javascript est requis pour visualiser cette carte.



**Saint-Quentin-en-Yvelines**

Saint-Quentin-en-Yvelines
Bus 5103, 5150, 5198, 7807
RER C Saint-Quentin-en-Yvelines
Voir
Student restaurant (CROUS)
Student residence
Library

# Contact

- **Mourad ATTARÇA**

http://www.jm.universite-paris-saclay.fr/formation/master/gestion-de-production-logistique-achats/m1-management-strategique-des-achats-et-relations-fournisseurs-msa